

# Management **StartUP**



Determine how to make business decisions

## Decision Making

TOOL MANUAL  
**EP07**

# ABOUT US



The staff of Online Management Solutions Ltd is trained on providing services for establishing and developing new entrepreneurial activities, as well as providing online services for businesses, and especially the media.

## Our Vision

The website [managementstartup.com](http://managementstartup.com) was created by Online Management Solutions Ltd.

It stands as one of our first creations and it focuses on developing and providing research tools that can help people who are close to their entrepreneurial startup.

Management Startup was created by people with a high educational level and vast experience in the field of research and development of new tools for entrepreneurship.



# GENERAL DESCRIPTION



The tool "decision making" helps the respondent to determine the type of decision making that characterizes him and then be able to correct any weaknesses featuring every type.

The tool includes a total of 30 questions. Depending on the answers given, it calculates the overall score of the respondent for each type of decision separately. The higher the total score of each type, the more the respondent tends to make decisions in the same way.

Types of decision making:

-Rational type

Understands that decisions lead to consequences, and therefore takes care to be well informed before taking a decision, and to fully understand this decision.

-Intuitive type

Understands that decisions lead to consequences, but tends to get emotional without understanding and without the necessary information.

-Dependent type

Does not understand that decisions result in consequences and they tend to make choices based on the wishes of others.

# TOOL USAGE

The tool is proposed to be used by persons who wish to start a business, so they are able to identify how they make decisions. At the same time, however, it can be used by very young business entrepreneurs to be able to improve their decision-making in the interest of sustainability and business development.

## Type of business

Startups  
New Ventures  
Consultants  
Training Organisations



## Size of business

Micro  
SMEs  
Corporations

## Field of business

Services  
Manufacturing  
Trade



TYPE OF TOOL: Questionnaire

YEAR: 2012

TIME NEEDED: 10' - 15'

FREQUENCY: Once



Online Management Solutions Ltd

[info@onlinemanagementsolutions.com](mailto:info@onlinemanagementsolutions.com)